



1/10

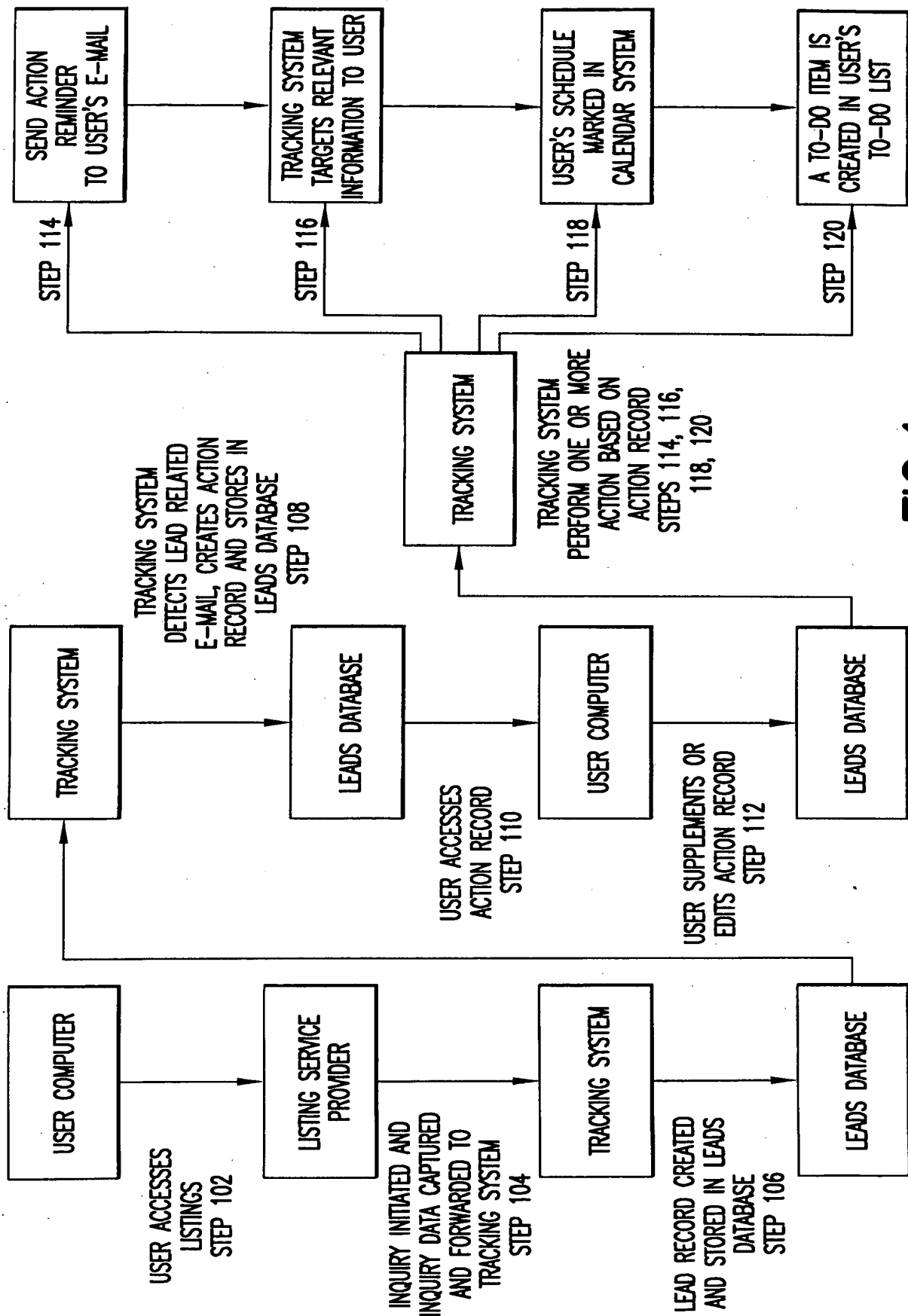


FIG. 1

2/10

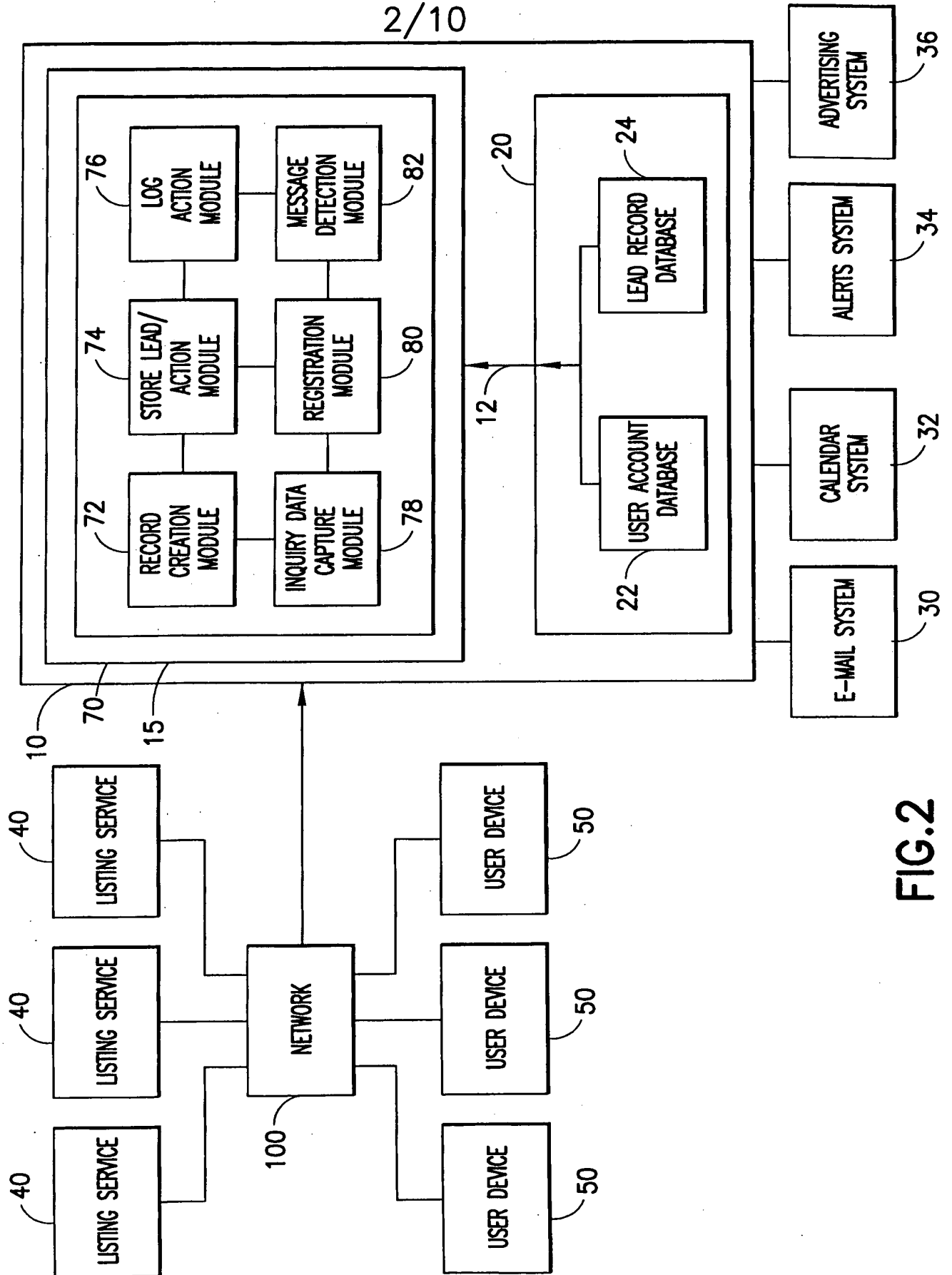


FIG. 2

3/10

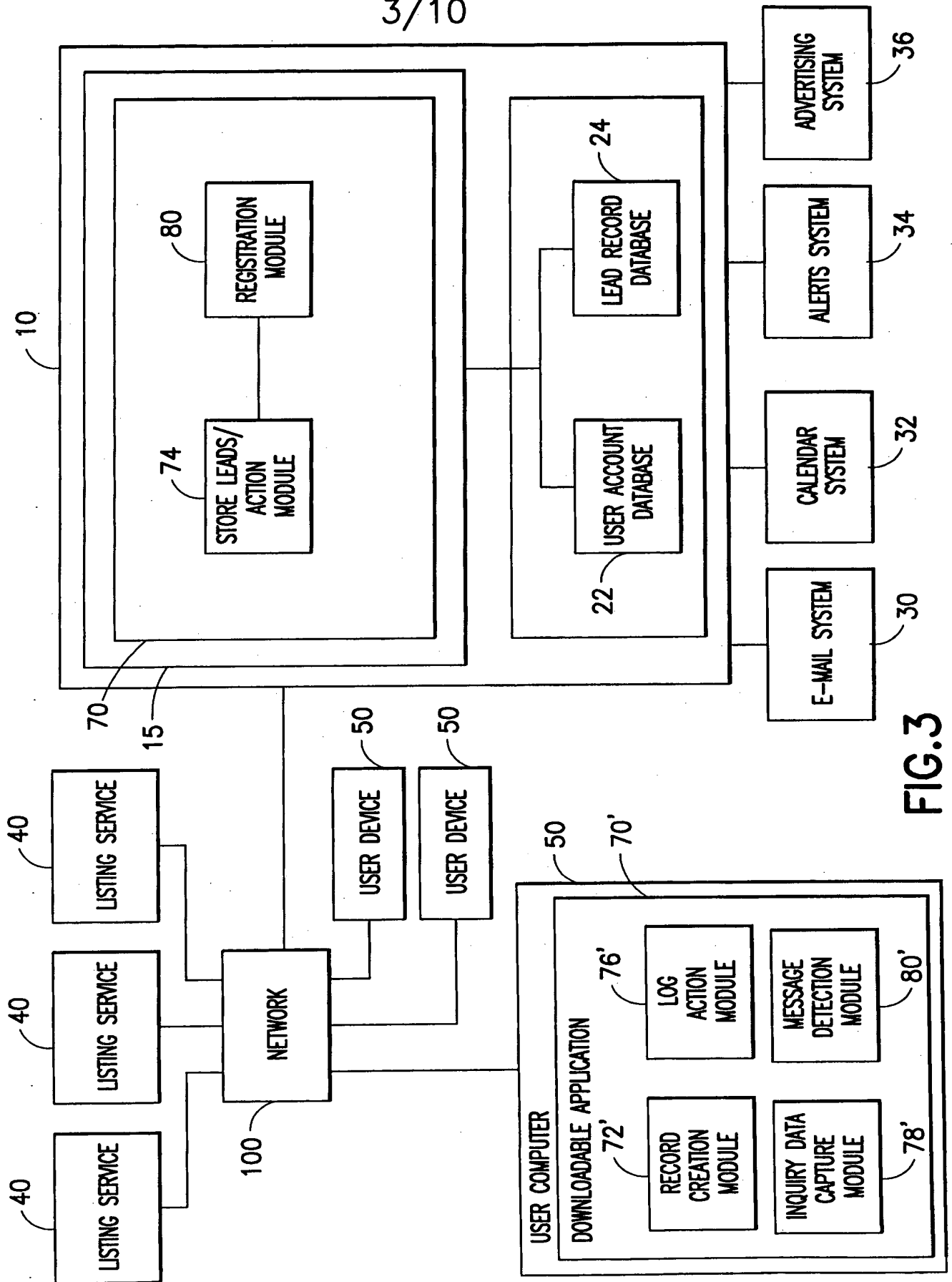


FIG. 3

4/10

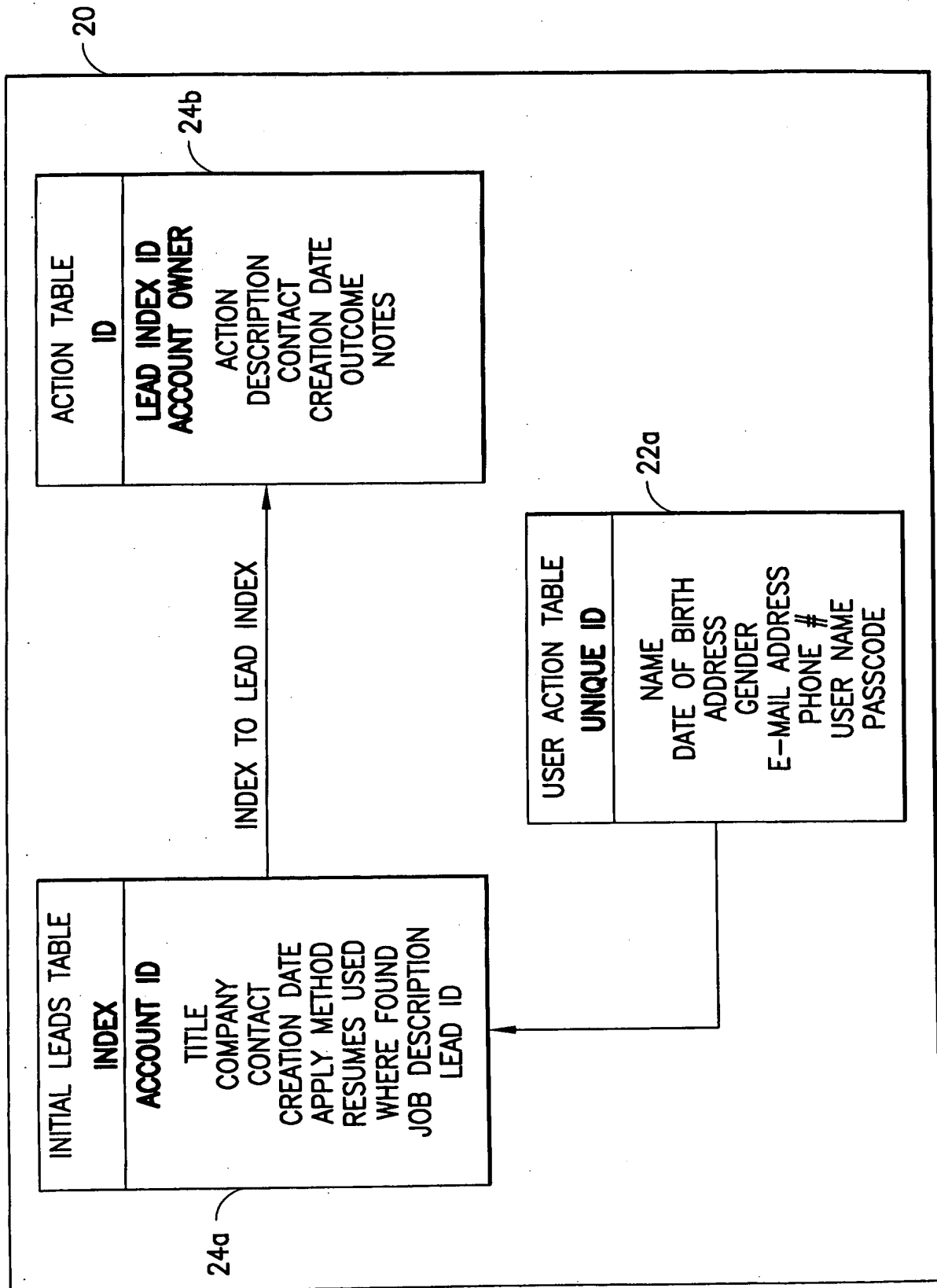


FIG.4

5/10

200

WEB BROWSER

ADDRESS: <http://tracker.yahoo.com/registration.htm>

TRACKING SYSTEM
REGISTRATION FORM

NAME:	JOHN DOE	210a
DATE OF BIRTH:	7-09-72	210b
ADDRESS:	111 WEST 53rd STREET	210c
CITY:	NEW YORK	210d
STATE:	NY	210e
ZIP CODE:	10123	210f
E-MAIL	JD1234@YAHOO.COM	210g
GENDER:	MALE	210h
USERNAME:	JD12345	210i
PASSCODE:	*****	210j
REPEAT PASSCODE:	*****	210k
CELL #:	917-111-XXXX	210l

FIG.5

6/10

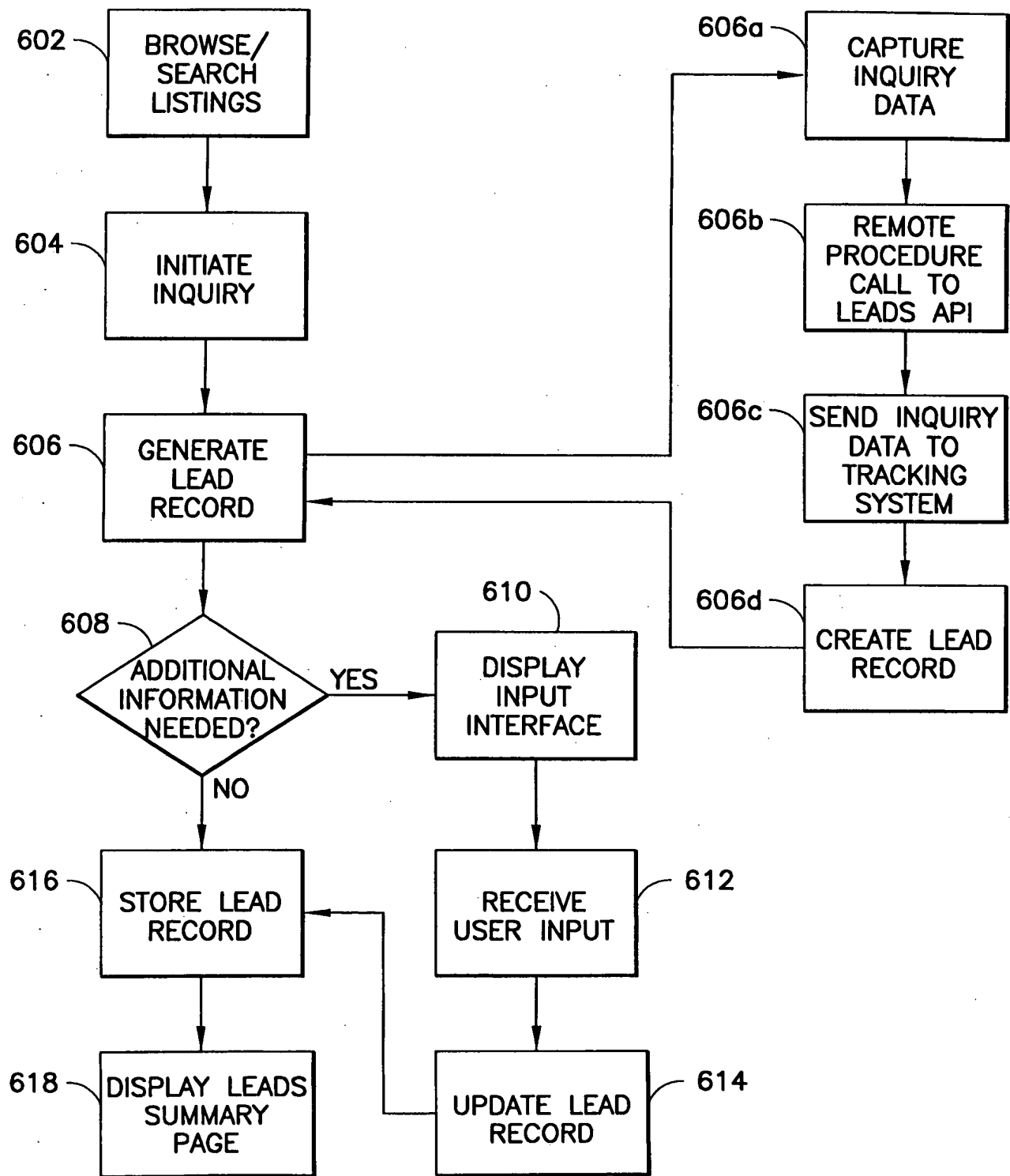


FIG. 6

7/10

500

WEB BROWSER

ADDRESS: <http://hotjobs.yahoo.com/listings.htm>

JOB LISTINGS

JOB TITLE	COMPANY	LOCATION	SALARY	DATE
SALES ASSISTANT	ABC INC.	NY, NY	65,000	3/16/03
SALES COORDINATOR	ABC INC.	NY, NY	82,000	3/16/03
DIRECTOR OF SALES	ABC INC.	NY, NY	115,000	3/16/03
ADVERTISING MANAGER	XYZ CORP.	NY, NY	90,000	3/16/03

510

FIG.7

8/10

600

☐ WEB BROWSER

ADDRESS: <http://hotjobs.yahoo.com/?123ABC>

APPLY TO JOB
SALES COORDINATOR ABC INC. NY, NY
JOB DESCRIPTION
SALES COORDINATOR JOB ID=123ABC TYPE=EMPLOYEE FULL TIME DATE=09/16/03
NOTES: SALES COORDINATOR NEEDED FOR ONSITE SALES IN NYC. COMMISSION BASED COMPENSATION. 1-3 YEARS EXPERIENCE.

CHOOSE RESUME

UPLOAD
COVER LETTER

SUBMIT
APPLICATION

610

620

FIG.8

9/10

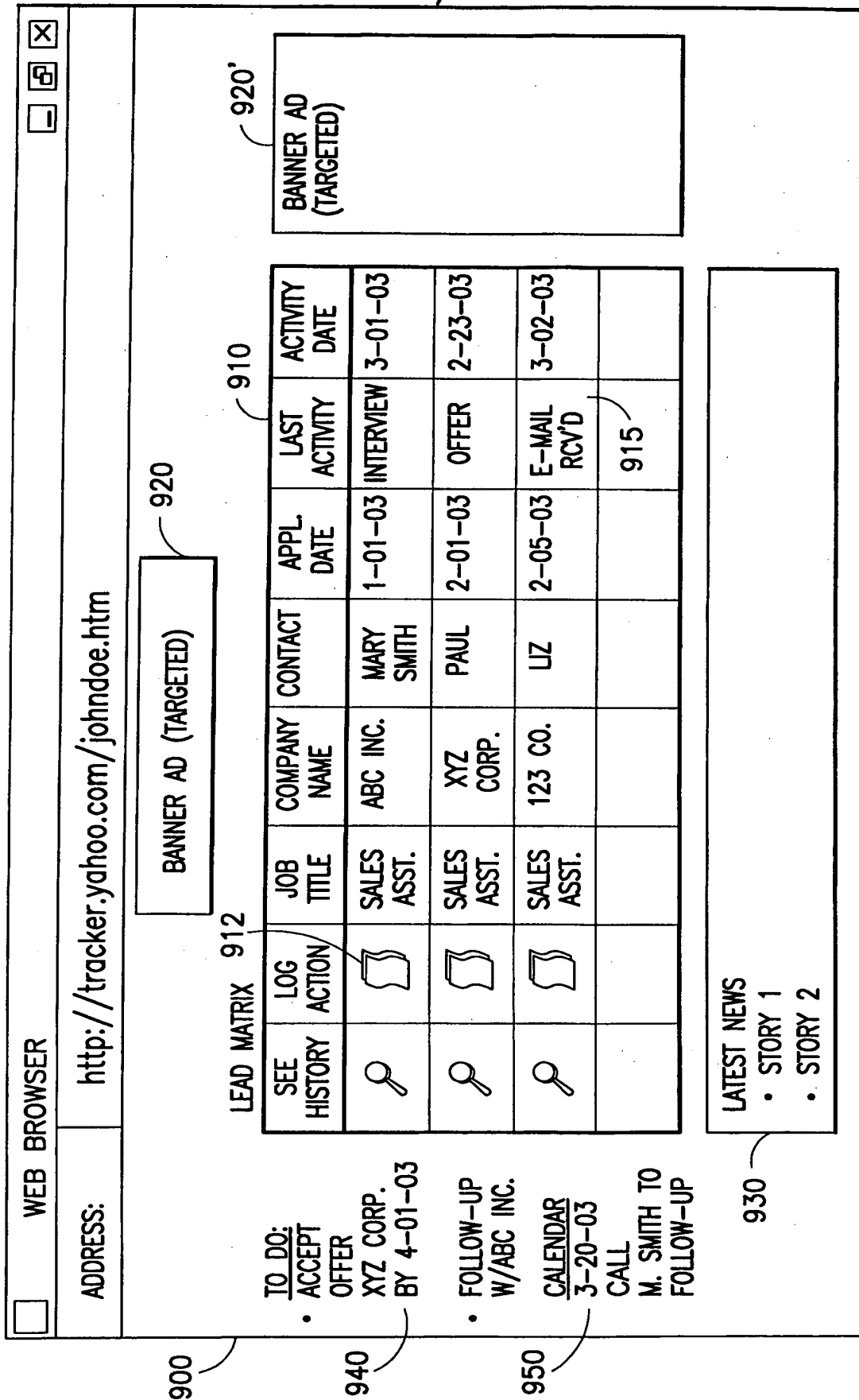


FIG.9

10/10

HotJobs Job Leads

ACTIVE LEADS/ALL LEADS

INITIAL LEAD		<u>LINK AN E-MAIL</u>
JOB TITLE	MANAGER	<u>TO THIS JOB</u>
COMPANY	BOBCO	
APPLY DATE	2003-07-01	<u>CREATE A</u>
RESUME USED	STANDARD	<u>NEW ACTION</u>
APPLICATION METHOD	HotJobs	<u>SCHEDULE AN</u>
WHERE FOUND	HotJobs	<u>INTERVIEW</u>
JOB DESCRIPTION		

ACTION

ACTION	CONTACT
DESCRIPTION	PHONE SCREEN

CONTACT	SCHEDULE INTERVIEW
---------	--------------------

E-MAIL TO
THIS CONTACT

OUTCOME	JANE RECRUITER
---------	----------------

NOTES	SHE ASKED A LOT ABOUT MY TRAVEL EXPERIENCE
-------	---

DATE	2003-06-10
------	------------

ACTION

ACTION	INTERVIEW
DESCRIPTION	FIRST INTERVIEW

CONTACT	SCHEDULE 2nd ROUND INTERVIEW
---------	------------------------------

E-MAIL TO
THIS CONTACT

OUTCOME	JANE RECRUITER
---------	----------------

NOTES	INTERVIEW WENT WELL. MUST PUT TOGETHER WRITING SAMPLE FOR JANE.
-------	--

DATE	2003-06-15
------	------------

FIG.10